





Challenges of Constructions and Real Estate Business

- Effective control over profit margins
- Accurate accounting management of project costing, estimation and revenue recognition
- Streamlining project management to smooth day-to-day operations
- Gaining real-time visibility into project performance versus budgets and time line

Module at a glance

Dataman introduces a state of art ERP solution "Real Builder" for Real Estate & Construction Business to resolve all the burning issues related to industry whether it is Multi Location Inventory, Man power deployment and material billing, Multiple Project Monitoring, Sub Contracting, Project Estimation, Financial Management etc. "Real Builder" is developed on net frame work to allow Project Managers, Accountants, Management tool that provide integrated visibility. The result is organizational efficiency and improved profitability.



Real Builder Enterprise Solution Features

An integrated system allows Project Managers, Accountants, Management and other stake holders to work in unison with a common information system and management tools that provide integrated visibility. The result is organizational efficiency and improved profitability.

Some Salient Features:

- Efficient Land Bank Management
- · Access to Multi-location, Multi-user, Multi-projects
- Web Interface
- Unique Dashboard
- SMS alerts & notification
- Billing of Common Area Maintenance
- Comprehensive Broker Management
- Handle Multiple Project Operations
- Track Multi-location Inventories
- · Manage Multiple payment plan and stage wise payment scheduling
- · Able to access real-time inventory information with ageing & rate history analysis
- Efficiently handle quotes for sub-contracted work
- Automate Manpower deployment and material billing
- Have an efficient Machinery/Vehicle deployment and Cost Controls
- Have some methods and tools for an effective Customer Relationship
- Mobile Interface





Key Functionalities

Leverage previous cost data

Track customer status

Conduct opportunity mapping and pipeline analysis

Material planning and control

Work-in-progress monitoring

Information sharing through single database

Detailed financial reporting

Automate time and material billing

Maximize resource utilization





Lead Management helps you to Track Prospect, Interaction, Event Management, Sales Scheduling besides regular events & schemes.

CRM & Sales Module manages unit Booking, Tracking variable payment cycles, Payment Scheduling, Managing incentive & Brokerage and optimizing staff resources.

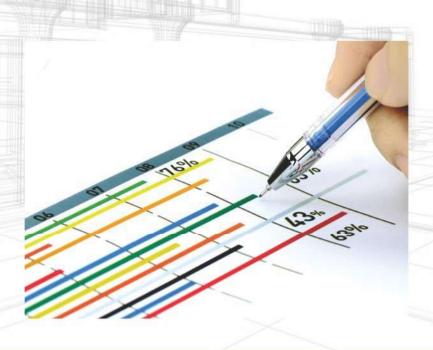


Lead Management (Lead Generation through various sources)

- Maintain Improved client records
- · Generate Customer Card to follow up
- Assigning Task to create Customer profile
- Tracking of events and follow-up
- Monitoring Sales Force Activities
- Close eyes on missing appointments & follow-up
- Performance analysis
- Targeted Follow-up & Better Conversion
- Expense Analysis Prospect wise

CRM & Sales

- Define Multiple Unit Price List & Schemes
- Unit Booking Linked with CRM
- · Define Customer wise Payment Schedule
- · Unit Transfer & Cancellation mechanism
- Generation of Booking / Demand / Possession / Letters
- · Payment recovery on time
- Auto discount calculation for timely payments
- Unit status display & unit wise outstanding
- · Tracking of Customization in Units
- Interest Posting for Delay Payments
- Better Broker Management





Procurement

- · Indent Generation with Approval
- Enquiry Generation along with Comparative Statement
- · Purchase Order Linked with Indent & Quotations
- · GRN with optional weighbridge Interface
- · Item Wise Rate History
- · Material QC integrated with Stocks & PO
- · Purchase Order Life Cycle Analysis
- · Tracking of Un-billed Material & delayed supplies
- · Reduction in events of delay in material received
- Better pricing





Inventory

- · Site Wise Inventory Tracking
- Cumulative Stock Summary
- Stock Valuation on LIFO, FIFO & weighted average
- Item Ageing Analysis
- Non Moving and Slow Moving Item Analysis
- · Issue & Receiving of stock based on Batch or Lot No.
- · Job Work Management
- Material Tracking at Contractor
- Stock Transfer & Stock in Transit
- Easy Calculation of Taxes



- Procurement of the material at the right time at right place
- Price Comparison helps getting better prices
- Integration of process from Indent to Purchase Invoice
- Better Vendor Analysis

- Monitoring of stock at each site
- Tracking of Stock Transfers from site to site
- Better Stock positioning to avoid blockage
- Age Wise Item Tracking



- CONSTRUCTION REDIFINED
 - Better Estimation of Project.
 - Easy Project Planning.
 - Timely Project Completion.
 - Project Monitoring on day to day Basis.

- Tightly Integrated with all Modules.
- Multi Company, Multi Site Accounting.
- User Friendly Accounting Process.
- · Track & Plan Funds.
- Multi level hierarchy from voucher generation to posting.



Finance

- Maintains Financial year wise Transaction details
- · Generation of vouchers with Authorization
- Bank reconciliation and Cheque return status maintained
- Auto Calculations of TDS, VAT and other taxes before payments
- Integrated with all Modules
- TDS Tracking
- Manage budget and its variance
- Fixed Assets Register along with depreciation Chart
- Cheque printing option available
- Auto calculation of service tax on payments

Project Execution

- Defining a Project and setting up BOQ
- Generation of Work Plan for Sub Contraction
- Cost & Quantity Estimation as per BOM
- Assigning Sub Contract along with rate comparison chart
- · Daily Progress Reports
- Work Order Processing & payment
- · Actual Progress Mapping to find Deviations
- Material & Resource Requirement as per BOM
- BOQ Wise Cost Calculation
- Verification of Contractor's billing





Pay Roll

- Employee Record Tracking.
- Attendance System with optional Bio Matrix Device.
- · Salary Slip & Reports.
- Generation of PF & ESI Statement.
- · Covers over 20 Statutory Reports.
- · Over Time Analysis.
- Tracking of leaves & Late Deductions.
- Track resources and their output.
- Gratuity and bonus reports.
- Increment and demotion tracking.





Machines

- Maintains Data of Machines & Equipments.
- Tracking Record of Fuel & Spare Consumption.
- Service Due Report.
- · Daily Running Report.
- Machine Breakdown Report.
- Equipment / Vehicle Log Report.
- · Machine / Equipment history.
- · Machine maintenance record.
- · Machine wise cost of operation.
- Complaint Tracking.



Advantages of Real-Builder

- Fully secured; provides configurable multilevel security
- Connecting Branch Offices & Sites Online
- Auto Email/SMS Alert Features
- Highly scalable; architecture supports future technological growth
- Weighbridge interface (optional)
- Inbuilt standard and best practices business processes
- User friendly menus supporting user adaptability to the system
- Ease to generate MIS reports and graphical dashboards
- Ease to implement with minimal to no customization
- Dataman has its presence all over India with a team of qualified professionals









Dataman began its eventful operations into Software Development and Offshore Outsourcing services in 1990. Based in Kanpur, India we have addressed the growing enterprise software business needs in a cost & time effective manner. Our clear mission from the beginning was to assist our customers in managing software solutions.

Strengths

- 25+ years in Information Technology
- 18+ years In the field of Enterprise Solutions
- More than 180 Professionals team.
- Over 5000 Man years Experience
- Skills of Microsoft, Oracle and Open Source Technology

Clients

• More than 5000 Clients all over the country.

• Clients Spread in more than 100 cities

• IT Services to USA, Sweden, UAE

Supported By

- ☐ More than 180 highly skilled retain-able professionals.
- 2 offshore development centers having floor area of more than 10000 Sq Feet.
- ☐ Dedicated secured leased line with bandwidth up to 2MBPS
- ☐ In house power backups to provide 100% uptime
- □ Facility to provide hassle free services
- ☐ Member of Software Technology park of India
- ☐ Microsoft Certified Business Solution Partner.



For any clarification and details feel free to contact us -

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